

LAW FIRM CASE STUDY

APPROXIMATELY 600 ATTORNEY LAW FIRM WITH MULTIPLE PRACTICE AREAS AND OFFICES

SITUATION

- As part of a recent reorganization, the library is now part of the IT department
- The CIO wanted a better understanding of the library, its budget and how it functioned within the firm

CABLE&CLARK SOLUTION

- C&C proposed a complete analysis and review of subscriptions, cost recovery procedures and library service models
- Through a combination of methods, including on-site meetings with attorneys and other firm management stakeholders and detailed data analysis, C&C learned about the firm from a variety of perspectives

RESOLUTION

- C&C delivered a 150 page report with extensive data analysis and recommendations for increasing services levels, access to information, all while cutting the library budget
- Possible savings to the firm: Approximately \$1,200,000 in the first year

SUMMARY

The CIO now has a greater understanding of the library and how it functions. Additionally, C&C created a 'path' he can follow to achieve savings and implement new library services. C&C is now starting the second phase of the project by engaging vendors in negotiations and reformulating subscriptions.